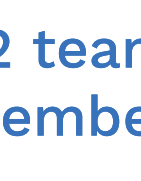


Why is **NEARSHORING** more Cost Competitive

Tangible and intangible costs of visiting a team outside the U.S.

But what about costs of going Offshore? Let's compare tangible and intangible costs of visiting an Offshore team in 3 different countries vs visiting a Nearshore+ team with iTexico.

CONSIDERING:



CLIENT
2 team members



DURATION
2 days



FLIGHTS
all airlines, economy



FREQUENCY
quarterly



HOTEL
4 stars, 1 double room, breakfast, wifi, airport shuttle



COSTS
in USD

Western Region Team San Francisco

TANGIBLE COSTS



Country



Round trip + hotel per quarter

3

Year Cost

Argentina (Bs.As.)	\$2,675	\$32,100
Ukraine (Kiev)	\$5,350	\$64,200
India (Deli)	\$3,110	\$37,320
México (GDL)	\$1,095	\$13,140

INTANGIBLE COSTS



Country



Flight time per quarter (round trip)



Flight time per 3 years

Argentina (Bs.As.)	16 hrs	192 hrs
Ukraine (Kiev)	23 hrs	276 hrs
India (Deli)	22 hrs	264 hrs
México (GDL)	4 hrs	48 hrs

References:
Flight costs from Expedia.com
Hotel costs from Booking.com

Central Region Team Chicago

TANGIBLE COSTS



Country



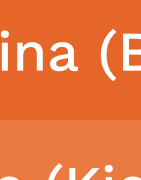
Round trip + hotel per quarter

3

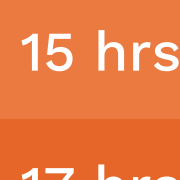
Year Cost

Argentina (Bs.As.)	\$3,155	\$37,860
Ukraine (Kiev)	\$3,185	\$38,220
India (Deli)	\$3,590	\$43,080
México (GDL)	\$1,020	\$12,240

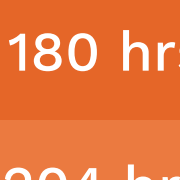
INTANGIBLE COSTS



Country



Flight time per quarter (round trip)



Flight time per 3 years

Argentina (Bs.As.)	15 hrs	180 hrs
Ukraine (Kiev)	17 hrs	204 hrs
India (Deli)	20 hrs	240 hrs
México (GDL)	4 hrs	48 hrs

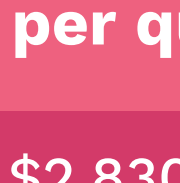
References:
Flight costs from Expedia.com
Hotel costs from Booking.com

East Region Team Boston

TANGIBLE COSTS



Country



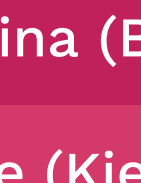
Round trip + hotel per quarter

3

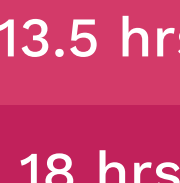
Year Cost

Argentina (Bs.As.)	\$2,830	\$33,960
Ukraine (Kiev)	\$3,140	\$37,680
India (Deli)	\$2,815	\$33,780
México (GDL)	\$1,150	\$13,800

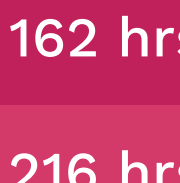
INTANGIBLE COSTS



Country



Flight time per quarter (round trip)



Flight time per 3 years

Argentina (Bs.As.)	13.5 hrs	162 hrs
Ukraine (Kiev)	18 hrs	216 hrs
India (Deli)	28 hrs	336 hrs
México (GDL)	7.5 hrs	90 hrs

References:
Flight costs from Expedia.com
Hotel costs from Booking.com

Overall costs of visiting your offshore team quarterly during a 3 year project

	Buenos Aires	Kiev	India	Gdl (iTExico)
San Francisco	\$32,100	\$64,100	\$37,320	\$13,140
Chicago	\$37,860	\$38,220	\$43,080	\$12,240
Boston	\$33,960	\$37,680	\$33,780	\$13,800

Costs of bringing your iTExico team to your city

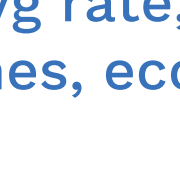
CONSIDERING:



2 team members



2 day stay



Flying from GDL
avg rate, all airlines, economy



City



Round trip + hotel (quarterly)

3

Year Cost

San Francisco	\$1,465	\$17,580
Chicago	\$1,045	\$12,540
Boston	\$1,500	\$18,000

References:
Flight costs from Expedia.com
Hotel costs from Booking.com